

# labfolder

connecting laboratories



at home



in the lab

# THE BEGINNING



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für Experimentelle Medizin



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## Less effort to go digital.



02/27/2014

Virus production  
RNA extraction from Ktxy7 KO


1



02/28/2014

Cloning  
E.culture mini prep

0

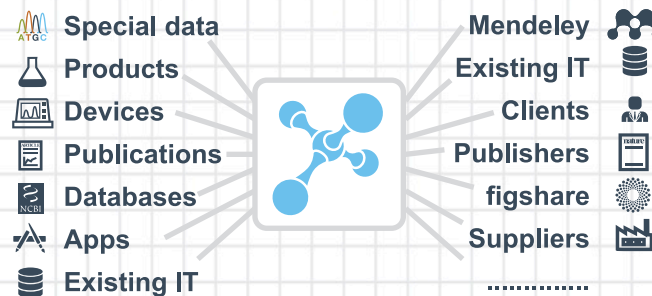


03/01/2014

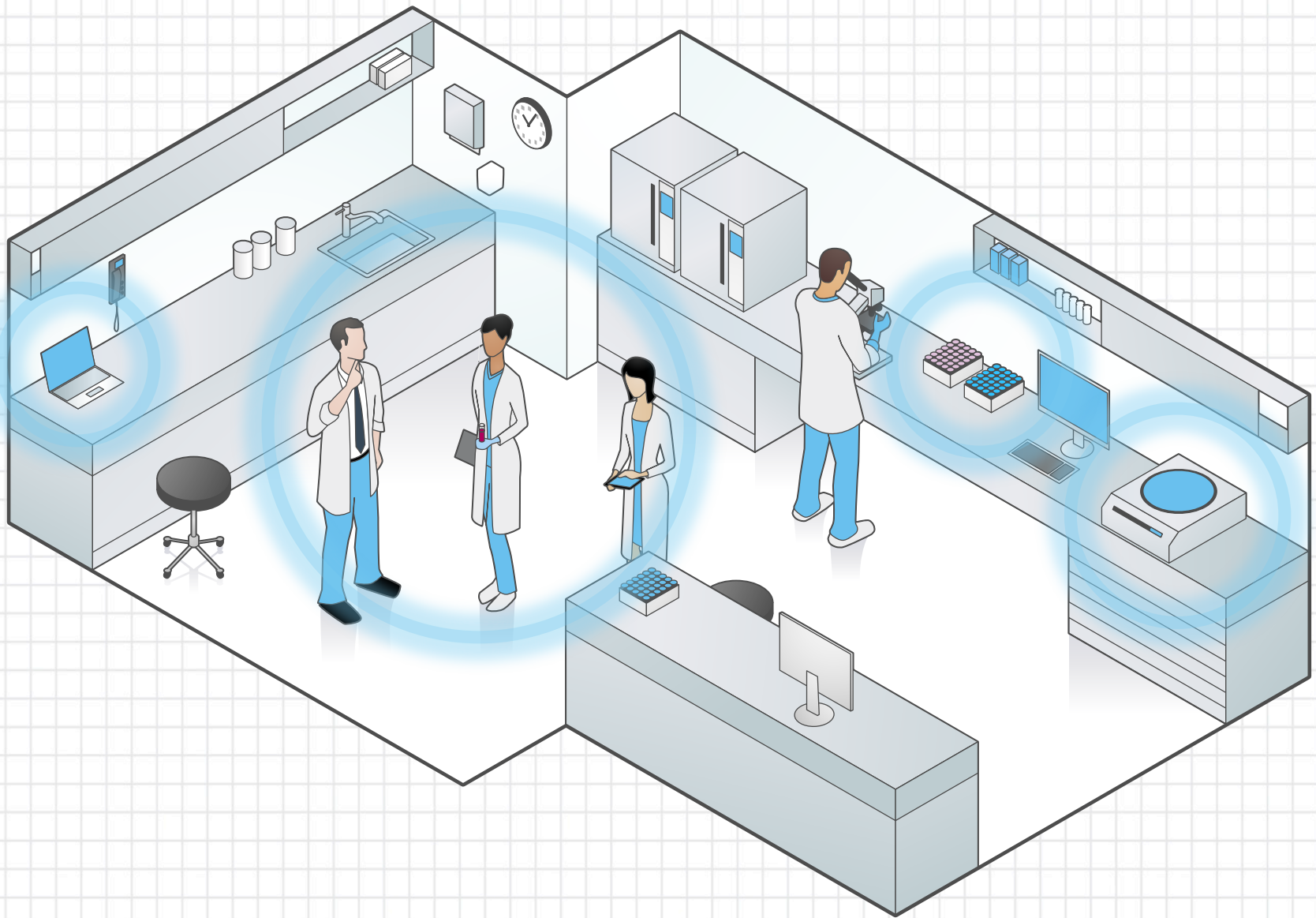
Ktxy7 characteriz...  
Ktxy7 KO brain morphology

7

## Teamwork gets more efficient.

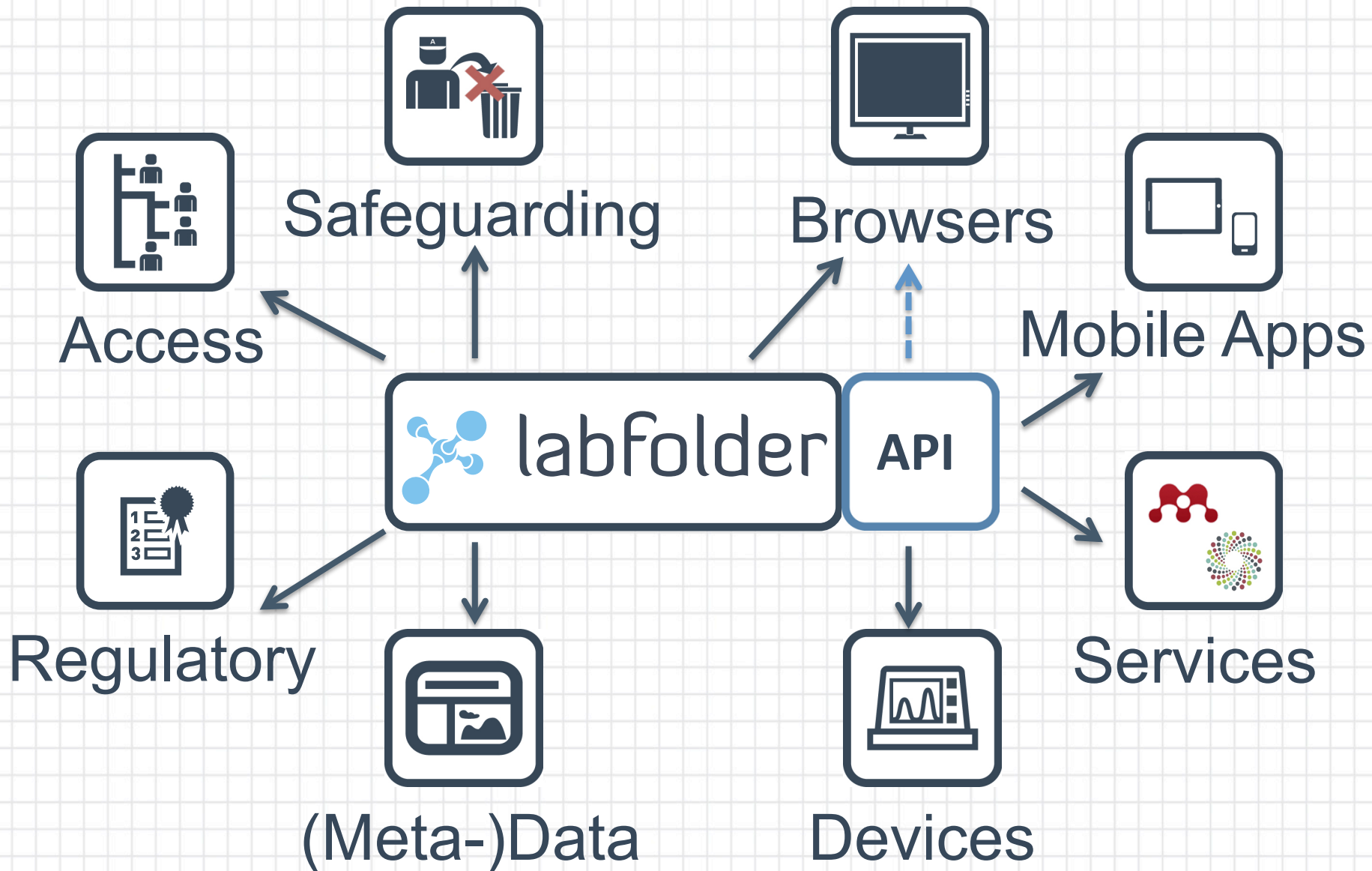


## Individual solutions out of the box.



*“Laboratory software that manages lab data, lab teams and lab environment.”*

# PLATFORM



# REGULATIONS

## GLP (OECD Guidelines on good laboratory practice)

GLP requirement	labfolder Feature	Compliance
Access control	login, project access rights	✓
Full audit trail	history function	✓
Digital signatures	signing and witnessing	✓
Daily backups	provided by labfolder	✓
Data center protected	provided by data center	✓

## CFR 21 Part 11 (FDA guidelines for digital signatures)

Requirement	labfolder Feature	Compliance
Signature (biometric or system credentials)	signing and witnessing	✓
Document integrity	Audit Trail, Controlled deletion, Hash sum	✓
Access management	login, author control, access rights management	✓

# LICENSING



## Hosted Edition

- Encrypted communication.
- Daily backups.
- Servers in Germany,  
Auftragsdatenverarbeitungsvertrag



## Server Edition

- Local installation.
- Updates included.
- Set-up & service support.



## Team Licenses

- Unlimited Groups/Subgroups.
- Unlimited Devices.
- Licenses can be recycled.

# ONBOARDING MODELS

## **Model 1: Big bang deployment**

Entire institute deployed  
at once

Advantages:  
Clear  
Relative easy  
deployment

Price:  
Maximum discount as  
of day one

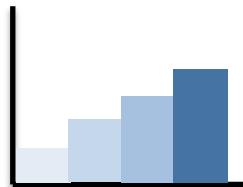


## **Model 2: Staged deployment with clear target**

Entire institute in stages

Advantages:  
Flexible  
successive building of  
user community

Price:  
Maximum discount as  
of day one, but first  
year is onboarding year

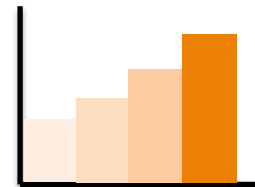


## **Model 3: Staged deployment end goal uncertain**

Uncertain if entire  
institute will onboard

Advantages:  
Per-need license  
management

Price:  
Discount depending on  
users



# DEPLOYMENT EXPERIENCES



**Communication of  
benefits from  
project  
management**



**Preferable  
digital  
documentation  
of real data**



**Sponsorship**

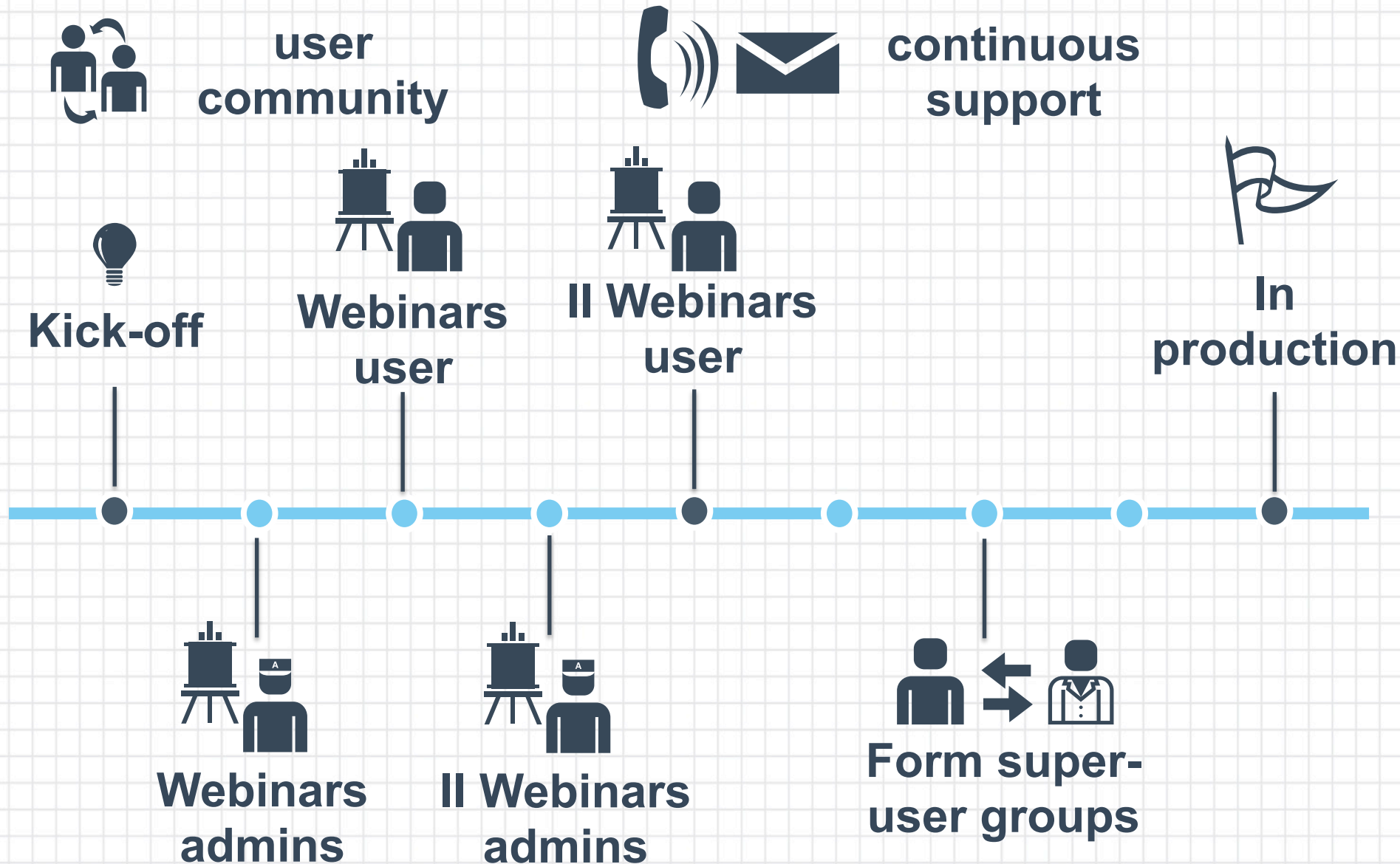


**Recognition of  
pilot efforts**



**Superuser  
community**

# ONBOARDING



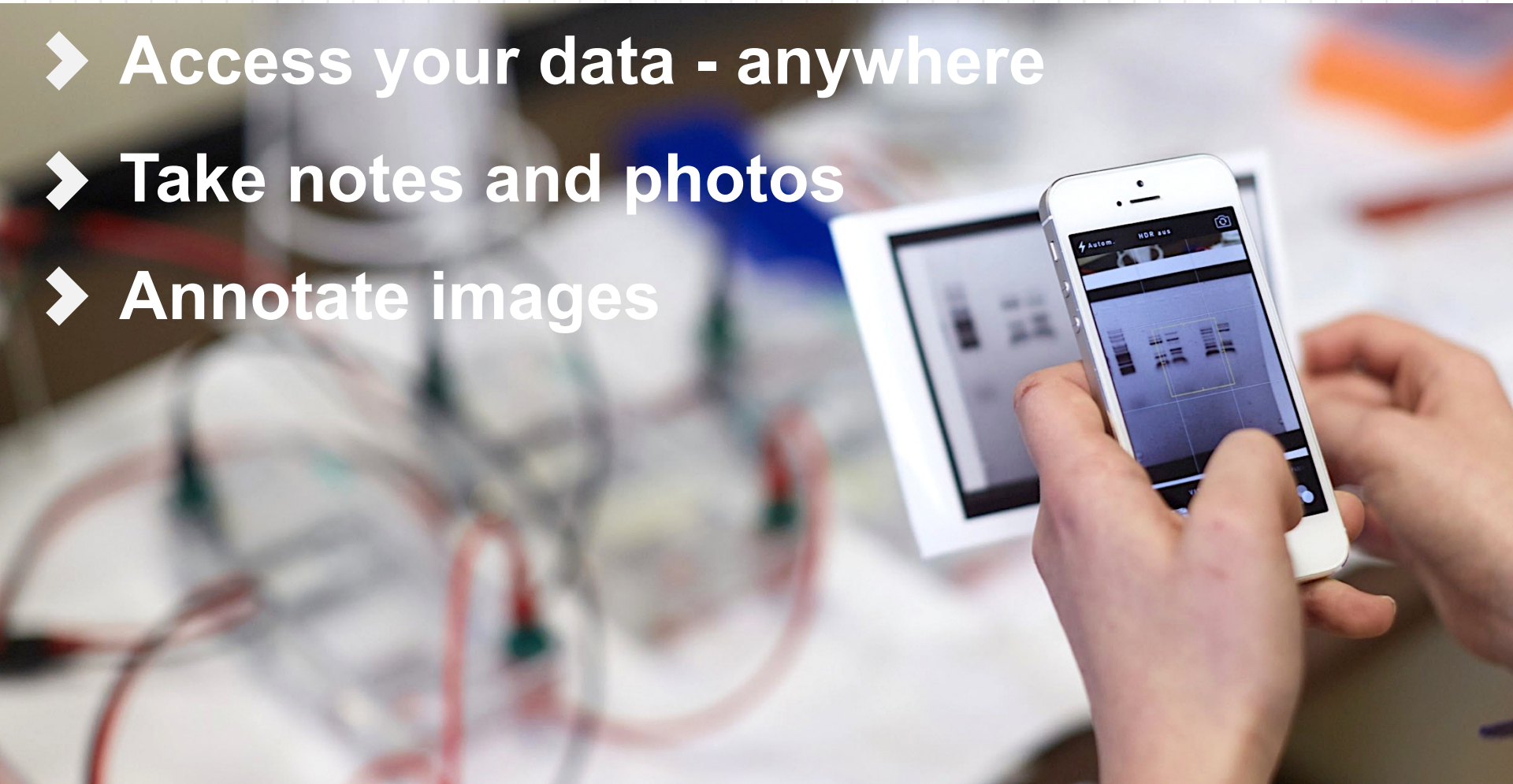
# DEMO

watch demo at:

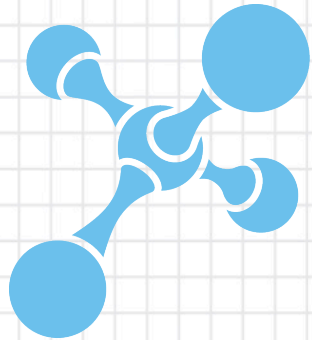
<https://www.youtube.com/watch?v=clmtwJH5h3Q>

# MOBILE APPS

- Access your data - anywhere
- Take notes and photos
- Annotate images



**Available for iPhone/iPad and Android devices**



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[www.labfolder.com](http://www.labfolder.com)

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